Targeted Actions to Increase London’s Housing Supply: Supporting Council’s Pledge for 47,000 Units by 2031

Prepared By: Housing Supply Reference Group

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1. Background

In response to housing supply issues, in October 2022, the Province assigned London a Municipal Housing Target of 47,000 new units to be built in 10 years. The City of London Council endorsed a Municipal Housing Pledge to demonstrate commitment to act in support of achieving the Provincial Target.

A Housing Supply Reference Group, Customer Service and Process Improvement Reference Group, and an Affordable Housing Reference Group was established to facilitate collaboration between partners in housing development. The Housing Supply Reference Group has been tasked with identifying priorities and actions to improve housing supply in London. One of the key discussion points during these meetings has centered on the need to ensure a sufficient supply of developable lands is available to meet the long-term housing demands.

The City’s new “Housing Open Data Initiative” was initiated through these discussions. London will be the first city to provide detailed GIS data related to housing, approved development lands, and vacant developable lands. This data is being made available in the spirit of accountability and collaboration. The data will be hosted on the City’s Open Data platform. The hope is that this data will be used by industry, academic, and community partners to drive further innovation in the field of housing.

Housing Supply Goals

The overarching goal of these Targeted Actions is to demonstrate community leadership in addressing the housing affordability and supply crisis that is facing the London community. Through these Targeted Actions the objectives are to:

- Increase the housing supply to support Council’s pledge for 47,000 units or more by 2031.
- Ensure shared accountability for our roles in the housing marketplace.
- Ensure that housing units move forward efficiently through the approval pipeline.
The purpose of this document is to provide targeted actions to support every phase of the housing pipeline. These actions were developed given the following considerations:

- To highlight the most important targeted actions. Further actions or changes to these actions will be made to reflect changing market conditions or new legislation.
- Actions, resources, and shared accountabilities will continue to be reviewed to ensure they reflect changes in policy and the needs of the community.
- The Planning and Development and Building Services Division work plans will be updated to support these changes and initiatives.

This document includes a figure of the Housing Supply Pipeline developed as a simplified representation of a series of technically complex processes. The following notes provide further details regarding this figure.

- The Housing Supply Pipeline figure includes housing unit values as of December 31, 2023.
- Units identified in these categories are a “snapshot in time”, which will be update through ongoing monitoring and reporting.
- Once Council approves subdivision or zoning applications there remains additional processes including site plan approval and the building permit process prior to a housing unit being built.
- Units in development applications are known units within a development application process, or estimates based on approved Zoning permissions. These values are the maximum number of units and the actual values may be lower based on site constraints and constructability.
- Number of units reflect changes based on developers’ applications or Council approvals, as applications move through development processes.
- The Housing Supply Pipeline includes lands and units across the whole development process, which can take several years to move from vacant land to the construction and occupancy of units.
- Building permits are reflective of buildings rather than individual housing units. A permit for a high-density apartment building can represent 200 units or more.
1.2. Background: Industry Partner Priorities

During the Housing Supply Reference Group discussions, the following key priorities were identified by the London development industry partners:

• Increase the supply of land for residential land uses.
• Create a more modern, flexible Zoning By-law law that implements the policy framework of The London Plan.
• Provide programs and incentives to continue redevelopment and growth opportunities.
• Provide opportunities for a variety of housing types and choice to address affordability.
• Enhance performance measurement and development application tracking.
• Reduce approval times and streamline planning and building processes.

The actions presented in the following sections have been developed to address these industry priorities.
# 2. Housing Supply Updates

<table>
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<tr>
<th>Unit Category</th>
<th>Report Type</th>
<th>Timing</th>
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<tr>
<td>Un-serviced Lands</td>
<td>Growth Management Implementation Strategy (GMIS)</td>
<td>Annual Update (Q2)</td>
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<td>Annual Development Report</td>
<td>Annual Update (Q1)</td>
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<td>Serviced Lands</td>
<td>GMIS</td>
<td>Annual Update (Q2)</td>
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<td>Annual Development Report</td>
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<td>Council Approved</td>
<td>Unit Reporting to PEC</td>
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<td>Annual Development Report</td>
<td>Annual Update (Q1)</td>
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<td>Approved Lots &amp; Blocks</td>
<td>GMIS</td>
<td>Annual Update (Q2)</td>
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<td>Annual Development Report</td>
<td>Annual Update (Q1)</td>
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<tr>
<td>Open Site Plans &amp; Open Condominiums</td>
<td>Annual Development Report</td>
<td>Annual Update (Q1)</td>
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<tr>
<td>Permits &amp; Inspections</td>
<td>Building Update Reports</td>
<td>Seasonally (Jan, Jun, Sept)</td>
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<tr>
<td></td>
<td>Annual Development Report</td>
<td>Annual Update (Q1)</td>
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Note: Additional reports tracking building and development, which are not listed above may also be provided to Council to inform decision-making.
3. Shared Housing Advocacy

Below are examples of shared advocacy between the City and the Development Industry in working with other levels of Government. Additional advocacy items may arise. The advocacy approach will be based on responses to the policy or issue to be addressed.

Federal

- Review of Stress Test Policy for mortgage qualification:
  - Should be reviewed under current interest rate environment.
  - Industry: allow for greater affordability and ability particularly for first-time buyers to enter the ownership market.
  - City: allow for more movement from the housing rental market to the housing ownership market to provide more opportunity for rental units to become available.

- Removal of HST from new home purchases:
  - Would equalize the HST tax treatment between resale and new homes.
  - Industry: Improve the affordability of a new home purchase and bring fairness to the housing ownership market.
  - City: Improve affordability for new homes including townhouses and high-rise condominium, support intensification and encourage the industry to build more to meet City targets.

- Mortgage amortization length:
  - Would improve affordability in housing ownership market.
  - Industry: Would promote the ownership of housing by improving household cashflow.
  - City: Improve affordability for new homes including townhouse and high-rise condominium, support intensification and encourage the industry to build more to meet City targets.
3. Shared Housing Advocacy: Continued

**Provincial**

- Develop a program to support lost Development Charge (DC) revenue through phase-in and affordable housing discounts and exemptions:
  - Province stated it would make municipalities whole for any lost DC revenue due to provincial legislation.
  - Industry needs to avoid any delay in infrastructure spending based on delayed DC revenue.
  - City needs revenue for infrastructure program funding to meet growth needs and achieve housing targets.
- Pass regulations and any other changes to implement intent of improving Conservation Authorities Act in relation to a Conservation Authority’s core responsibilities:
  - Province has introduced changes through legislation but must complete the regulation requirements to implement the changes.
  - Industry highlights Conservation Authorities are still a hurdle to the ability to build homes faster.
  - City needs clarity on the role of the Conservation Authorities to improve the application process review and comment timing.
- Improve funding model for school boards to acquire land in a timely fashion.
- Undertaken Land Transfer Tax review, including a review of housing price thresholds; review of eligibility for rebate; and, provide an exemption for not-for-profit housing providers.
The categories above represent units based on land area and units within development applications. The units based on development applications are the known units within application processes, or assumptions based on Zoning. These categories of units correspond to what is called the development “pipeline”.

¹ Missing data for intensification is being determined as part of the “Intensification Inventory” initiative.

² Missing data for active and inactive categories (Draft Plan and Site Plans) will be determined as part of the “Actively Pursue Approved Areas” initiative.
5. Unserviced Lands
Units in lands that require major water, sewer, stormwater, or road servicing.

Housing Units
(2023)

- Greenfield: 15,000
- Intensification: TBD¹
- Total: 15,000

Unserviced

¹ Missing data for intensification is being determined as part of the “Intensification Inventory” initiative

10 Years to Home Construction

Required to Move Units Forward

<table>
<thead>
<tr>
<th>DEVELOPER ACTION</th>
<th>CITY ACTION</th>
<th>FINANCIAL INVESTMENT</th>
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</thead>
<tbody>
<tr>
<td>Low</td>
<td>Medium</td>
<td>High</td>
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Unit Categories

Greenfield Units | 15,000
Includes the number of units in greenfield areas that require provision of major sewer, water, stormwater or road servicing to support the new growth.

Intensification Units | TBD
Includes the lands available for housing redevelopment within the built city that require infrastructure upgrades to provide adequate water, sewer, or stormwater servicing to develop in the short term.

Actions

Update GMIS Process | Ongoing to Q1-2025
The Growth Management Implementation Strategy (GMIS) provides flexibility to allow for timing adjustments of greenfield growth projects and is updated annually. To ensure it continues to act as a robust implementation tool, a review will be completed to ensure it aligns with the goals of the 47,000 unit targets, including consideration of intensification and new targets for serviced housing supply.

Land Needs Review | Ongoing to Q3-2024
The Land Needs study is currently underway and will confirm the supply of developable lands will meet the demand of housing moving forward. This analysis will also include consideration of housing supply contingency to ensure an appropriate supply to is available in the short and long-term.

Housing Supply Review | Every 5 years or less
Moving forward ensure that at the beginning of every 5-year period there is a 25-year supply of land for housing. Previously only a 20-year supply was required. Ongoing monitoring of growth rates will determine if there is a need to complete a review of population projections and an official plan review before the 5-year period.

Intensification Inventory | Ongoing to Q4-2024
Develop an inventory of lands with housing redevelopment possibilities. This inventory would be merged with the current vacant land inventory which currently only includes greenfield areas.

Monitoring

Committee Reporting
Annually (GMIS)
Open Data Portal (VLI)

Actions

Own
Rental
Affordable
6. Serviced Lands
Units in lands with major water, sewer, stormwater, and road servicing provided.

Housing Units (2023)
- Greenfield: 19,000
- Intensification: TBD¹
- Total: 19,000

Unit Categories
- Greenfield Units | 19,000
  Includes the number of units in greenfield areas that have the required major sewer, water, stormwater or road servicing.
- Intensification Units | TBD
  Includes the lands available in priority areas for housing redevelopment within the built city that have the required water, sewer, or stormwater servicing to develop in the short term.

Actions
- Continuous Improvement & Innovation | Ongoing
  Seek opportunities to advance serviced lands (greenfield and intensification sites) into development applications processes. Consult with development industry on opportunities. Remove redundant processes whenever possible (for example, review of draft plan conditions, and review of holding provisions).
- Explore Incentive and Disincentive Opportunities | Q2-2024 to Q2-2025
  Explore regulatory, financial, and policy opportunities that promote bringing serviced lands forward for development.
- Intensification Inventory | Ongoing to Q4-2024
  Develop an inventory of lands with housing infill, intensification, and redevelopment possibilities. This inventory would be merged with the current vacant land inventory which currently shows primarily greenfield areas.
- ReThink Zoning | Ongoing to Q4-2024
  Accelerate major changes that support the City’s Housing Accelerator Program and identify common issues with current zoning by-law resulting in minor variance or zoning by-law amendment applications and removing unnecessary regulations where possible.
- Escalation Protocol | Q2-2024 to Q3-2024
  An escalation protocol will be developed to ensure that applications do not become stalled during periods in the housing supply pipeline not governed by mandatory statutory timelines.

Monitoring
- Committee Reporting
  Annually (GMIS)
  Quarterly (ReThink)
  Open Data Portal (VLI)
- Actions
  Own
  Rental
  Affordable

¹ Missing data for intensification is being determined as part of the “Intensification Inventory” initiative

6 Years to Home Construction

Required to Move Units Forward

DEVELOPER ACTION
CITY ACTION
FINANCIAL INVESTMENT

Low	Medium	High
Council Approved

Units Council has approved through Zoning By-law Amendment applications and Draft Plans of Subdivision.

Housing Units

(2023)

- Active Draft Plan: TBD
- Inactive Draft Plan: TBD
- Rezoned: 9,084
- Total: 16,578

Unit Categories

- Rezoned | 9,084
Includes the number of units approved by Council through the approval of Zoning By-law Amendment applications.

- Active and Inactive Draft Plans | TBD
Includes draft approved plans of subdivisions. Once Council approval is achieved, the applicant leads the move toward site plan application or subdivision registration processes. Inactive category identifies applications with no advancement. Defining “active” and “inactive” will be in consultation with the Development Industry.

Actions

- ReThink Zoning | Ongoing to Q4-2024
Preparation of new zones in key intensification areas that incentivize redevelopment through as-of-right zoning for high-density developments. Permitted heights of The London Plan are also to be reviewed in support of the City’s Housing Accelerator Program.

- Reporting to Council | Every PEC Cycle
Reporting number of new units in Zoning and Draft Plan of Subdivisions approved by Council and being considered/recommended for approval, as part of each Planning and Environment Committee meeting.

- Actively Pursue Approved Areas | Q2-2024 - Beyond
City to actively pursue applications with approved units that meet the definition of “inactive” which have not proceeded to the next stage of the development application process for over two years.

- CIP Incentives Review | Ongoing to Q3-2024
Review of Community Improvement Plans for new incentive programs or amendment to existing incentive programs, that encourage new Affordable Housing units and units in close proximity to the planned Rapid Transit system.

Monitoring

Committee Reporting
Quarterly (PEC Meetings)
Part of VLJ, Pledge, HAF

4 Actions
Own
Rental
Affordable

April 2024
8. Approved Lots & Blocks
Units now in registered subdivisions as individual building lots or multi-unit blocks.

Housing Units
(2023)

- Units in Lots: 1,459
- Units in Blocks: 4,342
- Total: 5,801

Unit Categories

- Units in Lots | 1,459
  Includes the number of units that have already been approved by Council and are now in registered subdivisions as an individual building lot.

- Units in Blocks | 4,342
  Includes the number of units that have already been approved by Council and are now in registered subdivisions as a multi-unit block. Unit counts for blocks based on Zoning.

Actions

- Monitoring and Awareness | Ongoing
  The number of approved lots and blocks in registered plans are monitored by the City of London through the Vacant Land Inventory (VLI). Through public reporting, encourage public awareness of City’s housing monitoring and the VLI, including the information on this category of approved units.

- Continuous Improvement & Innovation | Ongoing
  Seek opportunities to advance serviced lands (greenfield and intensification sites) into development applications processes. Consult with development industry on opportunities. Remove redundant processes whenever possible.

Required to Move Units Forward

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Monitoring

- Committee Reporting
  Annually (GMIS)
  Open Data Portal (VLI)

- Actions
  2

- Open Rental Affordable

April 2024
9. Open Site Plans & Condominiums

Units in open Site Plan applications and Condominium applications

Housing Units

(2023)

- Active Site Plans: TBD
- Inactive Site Plans: TBD
- Condos: 787
- Total: 14,598

Unit Categories

Active and Inactive Site Plans | TBD
Includes the number of units in open site plan applications. Site Plan is required for developments greater than 10 units. The Inactive Site Plans category identifies open site plan applications with no advancement in activity. Defining “inactive” will be in consultation with the Development Industry.

Condominiums | 787
Includes the number of open Condominium applications.

Actions

Continuous Improvement & Innovation | Ongoing
Seek opportunities to advance serviced lands (greenfield and intensification sites) into development applications processes. Consult with development industry on opportunities. Remove redundant processes whenever possible.

Monitoring and Awareness | Ongoing
Through public reporting, encourage public awareness of the supply of units in the category of open site plans and condominiums, including active and inactive applications.

Explore Incentive and Disincentive Opportunities | Q2-2024 to Q4-2024
Explore regulatory, financial, and policy opportunities that promote bringing serviced lands forward for development.

Required to Move Units Forward

DEVELOPER ACTION
CITY ACTION
FINANCIAL INVESTMENT

Low | Medium | High

Monitoring

Committee Reporting
Open Data Portal (VLI)

3 Actions

Own
Rental
Affordable

April 2024
10. Permits & Inspections

Units in Building Permit Applications submitted to the City’s Building Services Division

Housing Units
(2023)

Permits & Inspections

Under Review:
- On-the-Clock: 415
- Off-the-Clock: 1,311

Under Inspection: 11,336

Unit Categories

On-The-Clock | 415
Off-The-Clock | 1,311

Includes units in building permit applications submitted to the City’s Building Services Division. Units are divided into “On-The-Clock” and “Off-The-Clock” categories.

Actions

Process Mapping and Review | Q4-2024
Undertake a building and housing process mapping and review project. This review will provide the baseline for future continuous improvement work.

Continuous Improvement & Streamlining | Ongoing
Building Services Division enhancements to increase capacity, staffing, improve processes, and create hub to enhance customer service. Ongoing work with the Customer Service and Process Improvement Reference Group to identify and prioritize process improvements.

Off-The-Clock Permit Focus | Q3-2024
Review of the off-the-clock permits: provide a report to Council with recommendations and actions made to reduce the number of off-the-clock permits. Report off-the-clock permits as part of regular Building reporting.

Reporting Metrics and Targets | Q3-2024
Simplifying and updating the monthly metrics and targets of building permits issued and building and plumbing inspections conducted. Future reporting on strategies to reduce the number of off-the-clock permits.

Escalation Protocol | Q2-2024 to Q4-2024
An escalation protocol will be developed to ensure that permits do not become stalled during periods not governed by mandatory statutory timelines.

Monitoring

Committee Reporting
Seasonal (Building Metrics Reporting)

5 Actions

Own
Rental
Affordable
11. Next Steps

- Recommend Council approval of the *Targeted Actions to Increase London’s Housing Supply*.
- Undertake the various actions and initiatives highlighted throughout this document.
- Implement the business plans approved in the Multi-Year Budget and resource the actions and initiatives highlighted in this document.
- Undertake regular reporting on outcomes and supply.
- Review actions as part of annual work plan updates and industry partner consultations maintaining the *Targeted Actions to Increase London’s Housing Supply* as a flexible and responsive “living document”.
- Continue ongoing monitoring and reporting of units in the development application process, and the land available to meet market demand for new units.
- Monitor macro-economic conditions and housing market trends leveraging Canada Mortgage and Housing Corporation and local industry knowledge.
- Continue ongoing consultation with development industry and community partners, including:
  - Customer Service and Process Improvement Reference Group
  - Affordable Housing Reference Group
  - DC Study Community Reference Group
  - GMIS Update Community Consultations; and
  - Consultation on Land Needs Assessment of The London Plan.